Shubh Nivesh

Bharat Heavy Electricals Ltd. (BHEL)

ICICI Direct

CMP: ₹422 | Target: ₹575 (36%) | Target Period: 6-12 months | BUY

July 20, 2026

Execution-led turnaround on the cards…

About the stock: BHEL is one of the largest engineering and manufacturing company of its kind in India engaged in design, engineering, construction, testing, commissioning and servicing of a wide range of products and services with over 180 product offerings to meet the ever-growing needs of the core sectors of economy.

- It operates in Power (~75% revenue mix) and Industrial (~25%) sector largely in India.
- The stock is well placed to gain from the need for building base load thermal coupled with strong revenue visibility in the medium term.

Investment Rationale:

- **Record order book provides strong multi-year visibility:** BHEL reported a strong order inflow of ₹26,745 crore in Q1FY27, driven by large thermal EPC wins, its largest-ever export gas turbine package, and healthy order additions across nuclear, transmission, defence, railways, and oil & gas. This resulted in a record order book backlog of ₹2.60 lakh crore (+27% YoY), providing revenue visibility for the medium to long term. The order book remains well diversified, with 81% from the power segment and increasing contribution from high-growth non-thermal businesses, with sizeable non-thermal orders including nuclear (~₹12,000 crore), transmission (~₹14,000 crore), transportation (~₹15,000 crore), defence (~₹7,000 crore) and coal gasification (~₹8,000 crore). The diversified backlog should support sustained revenue growth, improve execution flexibility and reduce dependence on conventional thermal projects over the medium term.
- **Execution-led margin expansion supported by operating leverage and a favourable business mix:** BHEL's turnaround is gaining momentum, with Q1FY27 revenue rising 40% YoY to ₹7,698 crore, while EBITDA turned positive at ₹735 crore and PAT at ₹382 crore, reflecting the benefits of higher execution and improved project profitability. We believe margins are at the beginning of a structural upcycle, driven by operating leverage as execution accelerates on the ₹2.6 lakh crore order book, a richer mix of higher-margin businesses such as spares & services, nuclear, defence, transmission and exports, improved project execution and milestone billing leading to lower cost overruns, better fixed-cost absorption with higher manufacturing utilisation, and stronger cash generation reducing working capital costs. We expect BHEL to achieve order inflows of over ₹70,000 crore in FY27, supported by a robust pipeline across thermal power, nuclear, transmission, defence and industrial businesses and EBITDA margin to expand from 6.9% in FY26 to 11.5% by FY28E.

Rating and Target Price

- We expect the revenues and PAT to grow at a CAGR of ~30.5% and 90% over FY26-FY28E. This will also improve ROCE from mid-single digit to ~16.7% ROCE in FY28E. Hence, we rate the stock **buy** with fair value of **₹575 (35x FY28E EPS).**

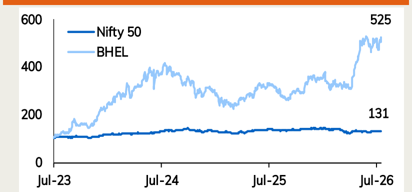
Market data

Particular	Rs. (in crore)
Market Capitalisation	1,48,632
Total Debt (FY26)	8118
Cash and Inv (FY26)	11866
Enterprise Value	144884
52 week H/L (Rs.)	446/205
Equity capital	696.4
Face value (Rs.)	2

Shareholding pattern

%	Sep-25	Dec-25	Mar-26	Jun-26
Promoter	63.17	63.17	58.17	58.17
FII	6.23	6.28	7.23	9.52
DII	18.62	19.7	23.99	22.35
Others	11.98	10.85	10.61	9.96

Price chart



Key risks

(i) delay in execution of the current backlog adversely affecting the margins

(ii) slowdown or delay in fresh ordering will impact visibility

Research Analyst

Chirag J Shah
shah.chirag@icicisecurities.com

Dilip Pandey
dilip.pandey@icicisecurities.com

Gourav Aggarwal
gourav.aggarwal@icicisecurities.com

Shubh Nivesh

ICICI Securities – Retail Equity Research

Key Financial Summary

Particulars (Rs. in crore)	FY23	FY24	FY25	FY26	3-Year CAGR (FY23-FY26)	FY27E	FY28E	2-Year CAGR (FY26-FY28E)
Net Sales	23,365	23,893	28,339	33,782	13.1%	46,826	57,533	30.5%
EBITDA	953	613	1,242	2,342	35.0%	5,059	6,642	68.4%
EBITDA Margin (%)	4.1	2.6	4.4	6.9		10.8	11.5	
Net Profit	624	260	514	1,578	36.2%	4,246	5,707	90.2%
EPS (Rs.)	1.8	0.7	1.5	4.5		12.2	16.4	
P/ E (x)	235.4	565.4	286.0	93.1		34.6	25.7	
RoNW (%)	2.5	1.0	2.0	6.0		14.1	16.1	
RoCE (%)	4.0	2.8	4.3	8.3		15.1	16.7	

Source: Company, ICICI Direct Research

RATING RATIONALE

ICICI Direct endeavours to provide objective opinions and recommendations. ICICI Direct assigns ratings to its stocks according to their notional target price vs. current market price and then categorizes them as Buy, Hold, Reduce and Sell. The performance horizon is two years unless specified and the notional target price is defined as the analysts' valuation for a stock

Buy: >15%

Hold: -5% to 15%;

Reduce: -15% to -5%;

Sell: <-15%

Pankaj Pandey **Head – Research** **pankaj.pandey@icicisecurities.com**

ICICI Direct Research Desk,
ICICI Securities Limited,
Third Floor, Brillanto House,
Road No 13, MIDC,
Andheri (East)
Mumbai – 400 093
research@icicidirect.com

ANALYST CERTIFICATION

I/We, Chirag Shah, MBA, Dilip Pandey, MBA, Gourav Aggarwal, MBA Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products.

ICICI Securities is Sebi registered stock broker, merchant banker, investment adviser, portfolio manager and Research Analyst. ICICI Securities is registered with Insurance Regulatory Development Authority of India Limited (IRDAI) as a composite corporate agent and with PFRDA as a Point of Presence. ICICI Securities Limited Research Analyst SEBI Registration Number – INH000000990. ICICI Securities Limited SEBI Registration is INZ000183631 for stock broker. Registered Office Address: ICICI Venture House, Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400 025. CIN: L67120MH1995PLC086241, Tel: (91 22) 6807 7100. ICICI Securities is a subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are available on www.icicibank.com.

Investments in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by Sebi and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. None of the research recommendations promise or guarantee any assured, minimum or risk-free return to the investors.

Name of the Compliance officer (Research Analyst): Mr. Atul Agrawal

Contact number: 022-40701000 E-mail Address: complianceofficer@icicisecurities.com

For any queries or grievances: Mr. Jeetu Jawrani Email address: headservicequality@icicidirect.com Contact Number: 18601231122

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities and its analysts, persons reporting to analysts and their relatives are generally prohibited from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover.

Recommendation in reports based on technical and derivative analysis centre on studying charts of a stock's price movement, outstanding positions, trading volume etc as opposed to focusing on a company's fundamentals and, as such, may not match with the recommendation in fundamental reports. Investors may visit icicidirect.com to view the Fundamental and Technical Research Reports.

Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

ICICI Securities Limited has two independent equity research groups: Institutional Research and Retail Research. This report has been prepared by the Retail Research. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the Institutional Research.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not treat recipients as customers by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not necessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction.

ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its associates or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or its subsidiaries collectively or Research Analysts or their relatives do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities and ICICI Securities as a entity are engaged in various financial service businesses, they might have financial interests or actual/beneficial ownership of one percent or more or other material conflict of interest various companies including the subject company/companies mentioned in this report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

ICICI Securities Limited has not used any Artificial Intelligence tools for preparation of this Research Report