

CMP: ₹345

Target ₹ 410 (19%)

Target Period: 12 months

BUY

September 10, 2026

Capacity expansion firmly on track....

About the stock: Artemis Medicare Services Ltd (Artemis) is a healthcare venture launched by the promoters of the Apollo Tyres Group. It operates a 700-bed super speciality hospital in Gurugram (Delhi-NCR), a 300 bed multi-specialty hospital in Raipur, Chhattisgarh and further expanding to ~2,000 beds in the next few years.

- It also operates smaller units under the brand names of Artemis Cardiac Care, Daffodils (mother & childcare) and Artemis Lite.
- FY26 Payor Mix – 32% International Patients; 30% Insured patients; 20% Domestic patients; and 18% Government schemes.

Investment Rationale:

- Decent revenue growth with faster margin improvement:** Consolidated Revenues in Q1FY27 grew 12.7% YoY to ₹287.3 crore for the quarter. Gurugram hospital revenues grew 11% YoY to ₹278.4 crore supported by 11% growth in IP volumes and 2% growth in ARPOB to ₹85690. International patient revenue for the quarter stood at 27% while Occupancy for the quarter was at 66% up ~500 bps YoY. Consolidated EBITDA grew ~36% YoY to ₹56.4 crore while EBITDA margins were at 19.6% up 341 bps YoY. PAT margin grew 214 bps YoY to 10.5%.
- Tower 4 at the existing Gurugram campus is expected to add 200+ beds enabled partly by additional FAR purchased following changes in government regulations and partly through the additional FAR available due to the Platinum Green Building rating. Tower 4 is expected to be operational within 18–22 months.
- De-risking from a narrow footprint hospital to multi-asset model** – Artemis is looking to almost double the bed capacity from current levels of 1000 beds to ~2000+ beds in the next 3-4 years by brownfield expansion and O&M agreements. In existing Gurugram facility a brownfield addition of ~200 beds requiring a cumulative capex of ~₹55-60 lakh per bed will be done which is expected to be operational in next 18-22 months. Phase 1 of the 650+ bed VIMHANS hospital in South Delhi is expected to start in FY29. This bed capacity expansion is expected to significantly increase footfalls and gradually boost the overall revenues of the company. The ramp-up in 300 bedded hospital in Raipur post the start of operations in Q1FY27 will be a key monitorable as well. As a de-risking move, Artemis is transitioning from a single-asset hospital/narrow footprint hospital to a multi-asset platform. Hospitals with multiple assets such as Apollo Hospitals, KIMS, Aster DM Healthcare, and Narayana Health, among other factors, tend to command better valuation multiples compared to single-asset or narrow footprint hospitals. We believe the former bears higher revenue concentration risk and therefore trade at a discount. Artemis also has two potential brownfield assets on the radar for further expansion. As these developments unfold, we believe the company's valuation could improve further.

Rating and Target Price: We value Artemis at ₹ 410 per share based on 22x FY28E EBITDA of ₹301 crore.

Key Financial Summary

Key Financials (₹ Crore)	FY23	FY24	FY25	FY26	CAGR FY23-26 (%)	FY27E	FY28E	CAGR FY26-28E (%)
Revenues	737.4	878.6	936.9	1081.2	14%	1333.4	1745.7	27%
EBITDA	93.9	132.7	151.8	188.2	26%	223.2	301.3	27%
EBITDA margins (%)	12.7	15.1	16.2	17.4		16.7	17.3	
Net profit	38.0	49.2	82.2	103.6	40%	126.4	182.4	33%
EPS (Adjusted)(₹)	2.4	3.1	5.2	6.7		8.0	11.5	
PE (x)	129.1	99.8	59.7	47.4		43.2	29.9	
EV to EBITDA (x)	54.7	38.9	31.6	26.4		25.0	18.5	
RoCE (%)	9.6	12.1	11.8	13.5		14.3	17.6	
ROE	9.4	11.0	9.8	11.4		12.0	14.9	

Source: Company, ICICI Direct Research

**Particulars**

Particular	Amount
Market Capitalisation	₹ 5462 crore
Debt (FY26)	₹ 262 crore
Cash (FY26)	₹ 206 crore
EV	₹ 5517 crore
52-week H/L	356/203
Equity capital	₹ 16 crore
Face value	₹ 1

Shareholding pattern

(in %)	Sep-25	Dec-25	Mar-26	Jun-26
Promoters	66.5	58.4	58.4	58.4
FII	0.4	12.5	12.2	12.3
DII	4.3	2.9	2.9	2.4
Others	28.8	26.2	26.5	26.9

Price Chart**Key risks**

- Increased competition in micro markets of Delhi NCR region.
- Slower than expected ramp-up in Raipur Hospital.

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Exhibit 1: Quarterly Summary (₹ crore)

(₹ crore)	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	Q4FY26	Q1FY27	YoY (%)	QoQ (%)
Total Operating Income	218.8	225.2	223.2	241.4	232.4	239.9	255.0	274.7	272.4	279.2	287.3	12.7	2.9
Raw Material Expenses	134.1	134.1	134.0	144.9	140.4	145.9	157.3	165.5	166.1	162.8	167.8	6.7	3.1
% of Revenue	61.3	59.5	60.0	60.0	60.4	60.8	61.7	60.2	61.0	58.3	58.4	-329 bps	10 bps
Gross Profit	84.7	91.1	89.2	96.5	91.9	94.0	97.7	109.2	106.2	116.5	119.6	22.4	2.7
Gross Profit Margin (%)	38.7	40.5	40.0	40.0	39.6	39.2	38.3	39.8	39.0	41.7	41.6	329 bps	-10 bps
Employee Expenses	34.7	36.1	35.9	35.9	37.5	39.1	38.4	39.3	43.4	45.0	42.8	11.6	-4.7
% of Revenue	15.9	16.0	16.1	14.9	16.1	16.3	15.1	14.3	15.9	16.1	14.9	-15 bps	-120 bps
Other Expenditure	17.3	17.1	17.2	18.4	17.0	18.9	17.9	19.3	18.2	19.9	20.3	13.3	1.9
% of Revenue	7.9	7.6	7.7	7.6	7.3	7.9	7.0	7.0	6.7	7.1	7.1	4 bps	-7 bps
Total Expenditure	186.1	187.3	187.0	199.2	194.9	204.0	213.6	224.1	227.8	227.6	230.9	8.1	1.4
% of Revenue	85.1	83.2	83.8	82.5	83.9	85.0	83.8	81.6	83.6	81.5	80.4	-341 bps	-117 bps
EBITDA	32.6	38.0	36.2	42.3	37.5	35.9	41.4	50.6	44.6	51.6	56.4	36.4	9.4
EBITDA Margin (%)	14.9	16.8	16.2	17.5	16.1	15.0	16.2	18.4	16.4	18.5	19.6	341 bps	117 bps
Depreciation	10.2	11.0	10.8	11.2	11.5	11.7	11.2	11.7	12.4	12.8	12.7	14.0	-0.2
Interest	8.0	8.6	8.1	8.0	8.0	7.8	7.4	7.2	6.8	6.4	6.5	-12.5	1.4
Other Income	1.8	1.9	4.4	7.4	8.8	12.4	6.9	7.7	7.5	7.8	5.4	-22.5	-31.0
PBT	16.3	20.2	21.6	30.6	26.8	28.7	29.8	39.4	29.8	40.3	42.6	43.1	5.9
Total Tax	4.8	5.9	5.1	8.4	6.2	5.7	8.6	9.4	7.5	10.1	11.2	30.2	10.7
Tax rate (%)	29.1	29.3	23.7	27.6	23.2	20.0	28.8	23.8	25.3	25.1	26.2	-260 bps	113 bps
PAT before MI	11.5	14.3	16.5	22.1	20.6	23.0	21.2	30.0	22.2	30.1	31.4	48.4	4.3
PAT	11.5	14.2	16.6	22.0	20.7	23.1	21.3	30.0	22.1	29.9	30.1	41.6	0.8
PAT Margin (%)	5.3	6.3	7.5	9.1	8.9	9.6	8.3	10.9	8.1	10.7	10.5	214 bps	-22 bps
EPS (₹)	0.7	0.9	1.1	1.4	1.3	1.5	1.3	1.9	1.4	1.9	1.9		

Source: Company, ICICI Direct Research

Recent earnings call highlights

Gurugram facility

- Tower 4 will add 200+ beds to the existing Gurugram campus, with the expansion enabled partly by additional FAR purchased following changes in government regulations and partly through the additional FAR available due to the Platinum Green Building rating.
- Tower 4 is expected to be operational within 18–22 months, subject to the required clearances and compliances. Management described this as a relatively fast construction project since the basement and underlying infrastructure are already available.
- The current Gurugram hospital has around 700 operational beds, and the addition of 200+ beds should take the overall capacity to approximately 900–980 beds, with management currently expecting the eventual number to be around 950–960 beds depending on the final architectural plans.
- Tower 4 will be specifically positioned as an advanced tertiary and quaternary paediatric-care facility along with advanced gynaecology and obstetrics, rather than being another general multi-specialty tower.
- Management intends to bring paediatric super-specialties such as paediatric cardiac surgery, paediatric heart transplant, liver transplant, bone marrow transplant, high-end paediatric orthopaedics, endocrinology and gastroenterology under one roof. The objective is to position Artemis as a major referral centre for advanced paediatric, obstetric and gynaecological care in Haryana/NCR.
- Tower 4 Capex is estimated at ₹50–55 lakh per bed, while the total project cost, including approximately 450 parking spaces, is expected to be around ₹120 crore.
- Management expects the new Gurugram beds to break even within 8–10 months of becoming operational, potentially earlier, and believes the facility could reach approximately 50% utilisation within its first six months.

Raipur facility

- Raipur's OPD operations commenced on 9 July, while the operating theatres became operational around 27–28 July. Management said early OPD footfall, diagnostics and surgeries have been encouraging, including complex oncology procedures.
- Around 80% of the Raipur Capex had already been completed, with the remaining work primarily involving installations such as PET-CT and

radiotherapy. Management expected these services to become operational around August.

- Raipur Capex is estimated at approximately ₹120 crore, making the asset relatively capital-efficient for a 300-bed hospital given the brownfield nature of the expansion.
- Management expects Raipur to take approximately 15–18 months to reach breakeven, with an estimated cumulative operating loss of around ₹20 crore during the ramp-up period. Exact occupancy guidance is expected to be provided in the Q2FY27 presentation once the hospital has had more time to stabilise.
- Direct insurance empanelment is expected within 8–10 weeks, compared with the usual 3–4-month timeframe. Management expects the direct insurance tie-up to accelerate the ramp-up by around 20–25% versus the current trajectory.
- Management intends to replicate the hub-and-spoke model around Raipur, potentially establishing smaller centres in surrounding districts to feed patients into the main tertiary/quaternary-care hospital and subsequently consolidating mature centres where scale benefits justify it.

Other Aspects

- Shareholders have approved a ₹700 crore enabling resolution for a potential QIP, but management stressed that this does not mean the entire ₹700 crore will necessarily be raised. The actual amount will depend on asset finalisation, acquisition quality, expected ROI and the level of dilution for existing shareholders.
- The proposed QIP is primarily intended to fund new brownfield acquisitions rather than projects that have already been announced, with management specifically looking for assets that are close to EBITDA breakeven or already EBITDA positive.
- Management reiterated that minimum dilution and maximum ROI will be key considerations before deciding the quantum of the equity raise. Internal accruals and available debt capacity will continue to be considered before raising equity.
- The ₹800 crore Capex comprises approximately ₹120 crore for Raipur, ₹350–360 crore for VIMHANS, ₹120 crore for Tower 4 and ₹100–120 crore of replacement Capex over the three-year period. The ₹250 crore VIMHANS deposit requirement is over and above this Capex, of which approximately ₹130 crore has already been paid.
- Daffodils' smaller centres are facing capacity constraints, which limits their ability to generate incremental EBITDA despite helping Artemis expand its patient catchment through the hub-and-spoke model. Management is therefore evaluating consolidation of certain centres to improve utilisation and operating leverage.
- Management indicated that Daffodils centres may be consolidated after reaching maturity, generally after 3–4 years, with examples including integrating the New Friends Colony centre with East of Kailash and potentially integrating the combined operation with the upcoming 650-bed VIMHANS facility.

Financial summary

Exhibit 2: Profit and loss statement

₹ crore

(Year-end March)/ (₹ crore)	FY25	FY26	FY27E	FY28E
Total Operating Income	936.9	1,081.2	1,333.4	1,745.7
Growth (%)	6.6	15.4	23.3	30.9
Raw Material Expenses	565.2	651.6	778.5	1,019.3
Gross Profit	371.7	429.6	554.8	726.4
Gross Profit Margins (%)	39.7	39.7	41.6	41.6
Employee Expenses	148.4	166.1	198.8	260.3
Other Expenditure	71.5	75.4	132.9	164.9
Total Operating Expenditure	785.1	893.1	1,110.2	1,444.4
EBITDA	151.8	188.2	223.2	301.3
Growth (%)	14.4	24.0	18.6	35.0
Interest	31.9	27.7	25.8	25.8
Depreciation	45.2	48.1	50.9	60.8
Other Income	33.0	29.8	24.9	32.7
PBT before Exceptional Items	107.7	142.2	171.3	247.3
Less: Exceptional Items	0.0	3.1	0.0	0.0
PBT after Exceptional Items	107.7	139.2	171.3	247.3
Total Tax	25.5	35.6	45.0	64.9
PAT before MI	82.2	103.6	126.4	182.4
Adjusted PAT	82.4	106.4	126.4	182.4
Growth (%)	67.6	29.1	18.8	44.3
EPS (Adjusted)	5.2	6.7	8.0	11.5

Source: Company, ICICI Direct Research

Exhibit 3: Cash flow statement

₹ crore

(Year-end March)/ (₹ crore)	FY25	FY26	FY27E	FY28E
Profit/(Loss) after taxation	93.8	122.6	126.4	182.4
Add: Depreciation & Amortization	45.2	48.1	50.9	60.8
Net Increase in Current Assets	-9.5	-24.2	-25.7	-51.2
Net Increase in Current Liabilities	21.3	-7.4	24.4	39.0
Others	-5.1	-7.2	25.8	25.8
CF from Operating activities	145.6	131.9	201.8	256.9
Investments	-307.0	119.7	0.0	0.0
(Purchase)/Sale of Fixed Assets	-90.5	-100.0	-225.0	-225.0
Others	12.2	-109.7	0.8	0.8
CF from Investing activities	-385.4	-90.0	-224.2	-224.2
inc/(dec) in Equity Capital	0.2	0.2	0.0	0.0
(inc)/Dec in Loan	-24.8	-13.6	0.0	0.0
Dividend & Dividend tax	-6.0	-6.1	-7.6	-9.1
Other	297.3	-30.6	-25.8	-25.7
CF from Financing activities	266.7	-50.1	-33.4	-34.8
Net Cash Flow	27.0	-8.2	-55.8	-2.1
Cash and Cash Equivalent	61.3	395.5	206.1	150.4
Other bank balances adj.	307.2	-181.2	-	-
Cash	395.5	206.1	150.4	148.2
Free Cash Flow	55.1	31.9	-23.2	31.9

Source: Company, ICICI Direct Research

Exhibit 4: Balance sheet

₹ crore

(Year-end March)	FY25	FY26	FY27E	FY28E
Equity Capital	13.8	15.8	15.8	15.8
Reserve and Surplus	823.9	918.9	1,037.7	1,211.1
Total Shareholders funds	837.7	934.7	1,053.5	1,226.9
Total Debt	290.3	261.6	261.6	261.6
Deferred Tax Liability	35.8	41.5	42.4	43.2
Long-Term Provisions	12.8	14.8	14.8	14.8
Minority Interest	5.9	6.0	6.0	6.0
Source of Funds	1,182.4	1,258.5	1,378.2	1,552.4
Gross Block - Fixed Assets	936.8	1,044.4	1,269.4	1,494.4
Accumulated Depreciation	233.7	281.7	332.7	393.5
Net Block	703.1	762.7	936.8	1,101.0
Capital WIP	40.4	28.6	28.6	28.6
Fixed Assets	743.5	791.3	965.4	1,129.6
Investments	41.6	41.6	41.6	41.6
Long Term Loans and Advances	7.1	68.2	68.2	68.2
Other non-Current Assets	26.3	160.7	160.7	160.7
Inventory	10.0	13.4	16.5	21.7
Debtors	101.3	119.6	147.5	193.1
Loans and Advances	1.6	5.8	0.0	0.0
Other Current Assets	30.4	21.9	22.4	22.8
Cash	395.5	206.1	150.4	148.2
Total Current Assets	538.9	366.8	336.8	385.8
Creditors	101.1	98.5	121.4	159.0
Provisions	14.1	19.4	19.8	20.2
Other Current Liabilities	59.8	52.2	53.3	54.4
Total Current Liabilities	175.0	170.1	194.5	233.5
Net Current Assets	363.9	196.7	142.3	152.3
Application of Funds	1,182.4	1,258.5	1,378.2	1,552.4

Source: Company, ICICI Direct Research

Exhibit 5: Key ratios

(Year-end March)	FY25	FY26	FY27E	FY28E
Per share data (₹)				
Reported EPS	5.2	6.5	8.0	11.5
Cash EPS	4.8	6.3	7.5	10.9
BV per share	52.9	59.0	66.5	77.5
Cash per Share	25.0	13.0	9.5	9.4
Dividend per share	0.4	0.4	0.5	0.6
Operating Ratios (%)				
Gross Profit Margins	39.7	39.7	41.6	41.6
EBITDA margins	16.2	17.4	16.7	17.3
PAT Margins	8.8	9.8	9.5	10.4
Cash Conversion Cycle	4.0	11.7	11.7	11.7
Asset Turnover	1.0	1.0	1.1	1.2
EBITDA conversion Rate	95.9	70.1	90.4	85.3
Return Ratios (%)				
RoE	9.8	11.4	12.0	14.9
RoCE	11.8	13.5	14.3	17.6
RoIC	14.3	13.7	14.4	17.5
Valuation Ratios (x)				
P/E	60	48	43	30
EV / EBITDA	32	26	25	19
EV / Net Sales	5	5	4	3
Market Cap / Sales	5	5	4	3
Price to Book Value	6	5	5	4
Solvency Ratios				
Debt / EBITDA	1.9	1.4	1.2	0.9
Debt / Equity	0.3	0.3	0.2	0.2
Current Ratio	0.8	0.9	1.0	1.0
Quick Ratio	0.8	0.9	0.9	0.9
Inventory days	4	5	5	5
Debtor days	39	40	40	40
Creditor days	39	33	33	33

Source: Company, ICICI Direct Research

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